



**TECHNIP USA, INC.**

February 4th, 2009

**To whom it may concern,**

I recently attended the course "A Holistic Approach to Decision-Making" led by Dr. Errol Wirasinghe. Dr. Wirasinghe delivered an outstanding presentation describing his 7-step process to make an effective decision. He engaged our group in fruitful discussion and brought on clear and diverse examples from his vast experience and observation of current events which helped him illustrate the method and convey the key concepts. The on-class exercises were fun and particularly useful in illustrating the fundamentals of the process and the benefits of his approach. The course was inspiring, educational and very enjoyable; overall, an outstanding experience. It was one of the best delivered and most valuable events I have attended in recent years.

I found that Dr. Wirasinghe's approach is very robust, easy to use, and has wide application in both my personal and professional life. I strongly recommend it to all who are involved in decision making regardless of their field, and particularly to those who require clear documentation of their decisions.

As a professional with more than 20 years of experience, I am confident that people in my field, who are involved in concept or Technology selection, business planning, engineering and project management in general, will find great value in Dr. Wirasinghe's approach, decision making tools and training program.

Sincerely,

A handwritten signature in black ink, appearing to read "Richard A. Jacobs".

Dr. Richard A. Jacobs, PhD (MIT)  
Department Manager, Field Development & Technology Applications  
Technip USA

